

### **Wholesale Distribution/Retail Distribution**

As a wholesale or retail distributor, there are many challenges in today's economic climate, and some of them might include getting paid promptly by customers and, in turn, having all the necessary documentation in place to pay your valued suppliers on time. The inefficiency that exists in these processes is staggering due to the number of computer and non-computer generated documents that must come together from diverse locations and be reconciled before a check can be issued by the customer or to a supplier.

Efficient control of your supply-chain is an absolute necessity in today's competitive marketplace. On the market today are a variety of innovative solutions that help customers manage a broad range of business processes. From human resources and accounting to planning and procurement, numerous technologies are permitting enterprises to automate several labor-intensive operational processes.

Historically, request for a statement, invoice, pick ticket, purchase order, credit memo or proof of delivery required time and labor intensive research of paper document files. Once the target documents were located, there was the additional time and cost of forwarding copies to the requesting client to finalize outstanding AR/AP payment resolution issues.

Digital Technology's document management infrastructure enables retail distributors to manage information and business processes electronically ***improving their customer service response times and reducing labor costs***—all of which have dramatic effects on the bottom line. Varied information intensive processes and applications such as receivables, payables, invoicing, sales reporting, shipping, purchasing and payroll can be easily managed within a single knowledge repository making information available to suppliers, customers, and staff when and where they need it.

Recognizing that return on investment is an important factor in any decision, DTI can lower your total cost of ownership while offering a solution that will provide a dependable, mission-critical technology for your information and service needs. Whether your organization has standardized on a traditional client/server platform or on thin web-client interfaces, DTI will help you meet your integrated information management needs and goals.

By choosing Digital Technology, you are guaranteed to find an organization and product that are committed to high quality service and product offerings, and most importantly, an organization that puts servicing the customer with integrity first.